



Join us



The Association of Consulting Surveyors has a vision to seeing thriving consulting surveyor businesses in every region and city across New South Wales where surveyors are recognised for underpinning the value of the economy. It is our mission to be the leading voice of the surveying profession through advocacy and research, providing support to our member firms to build strong and thriving businesses through education ensuring the future and longevity of the surveying profession and the New South Wales economy.

Our membership structure is based on the number of staff in your firm. We seek to provide relevant information and training for your whole team, not just the registered surveyors! We aim to provide you with the opportunity to connect with others in the same category and mix with larger and smaller firms to share knowledge and experience across the spectrum of surveying and business.

membership structure

Category	Value Offer	Staff Indicators	Fee (exclude GST)
LARGE	Designed to provide the right support for the larger surveying firms, or large firms with a surveying component. This category is for firms who are now looking for opportunities through connections to high level business leaders and participation in advocacy leading to change.	More than 30 staff	\$7,000 per year or (\$1,800 per quarter)
MEDIUM	Designed to support and assist medium sized and growing firms, some of which may be choosing an expansion model, incorporating other disciplines and professions in the firm. It provides these firms with industry, business and government connections to assist with growth.	20 - 29 staff	\$5,000 per year or (\$1,300 per quarter)
SMALL	Designed for the usual "small business" firms developing and enjoying growth or at a comfortable size for their location. For those who appreciate ongoing business support, training and assistance when needed.	10-19 staff	\$3,500 per year or (\$900 per quarter)
SPECIALISED	Designed to meet the needs of smaller specialised firms who with a few staff. Providing the relevant business enhancement support, training and advice for firms of this size.	3 - 9 staff	\$1,700 per year or (\$450 per quarter)
SOLE PRACTITIONER & EMERGING	Designed for those who choose to run their own lean business, or who have stepped out into their practice in the last 3 years. Providing direct support when you need it and connecting you to others within the profession to provide help and mentoring.	1-2 staff In business for less than 3 years	\$850 per year or (\$225 per quarter)

ACS NSW Membership Benefits

benefits for each membership category

	Large	Medium	Small	Specialised	Sole Practitioners & Emerging
Advocacy					
Direct opportunity to meet with Ministers and key government agencies	*	*			
Opportunity to meet and connect with key stakeholder groups and affiliated associations	*	*			
Opportunity to be involved in working groups	*	*			
Advocacy on behalf of members and the profession	*	*	*	*	*
Promotion					
Opportunity to present on behalf of ACS at collaborative events with key stakeholders and government agencies	*				
Listing in the Member Directory Online	*	*	*	*	*
Opportunity to be featured in ACS Magazine <i>The Surveyor</i>	*	*	*	*	*
Staffing and Industrial Relations					
Access to documents and templates	*	*	*	*	*
Free Advice Line	*	*	*	*	*
Annual Hourly Rates & Salary Survey information	*	*	*	*	*
Events and Training					
Priority tickets to in-house events with industry and key leaders	*				
Group rates for events and conferences	*	*	*		
Discounted offering for workshops & seminars	*	*	*	*	*
Discounted tickets for conferences	*	*	*	*	*
Access to the Business Academy	*	*	*	*	*
Information					
<i>The Surveyor</i> delivered four times a year	*	*	*	*	*
Access to the Weekly <i>Surveyors Scoop</i>	*	*	*	*	*
Advice and support through the ACS office for your business	*	*	*	*	*
Access to weekly tender alerts	*	*	*	*	*
Access to database of jobseekers	*	*	*	*	*
Resources					
Access and use of the ACS Sydney Training & Meeting Rooms	*	*	*	*	*
Diary	*	*	*	*	*
Past event webinars for training	*	*	*	*	*

choose the right category for you

Take the time to consider where your business is at, where you want it to be and what you need to get it there. Then choose the membership category which gives you the resources and support to meet your needs.

Call the ACS NSW office on 02 9054 6867 if you have any questions.

where we will be in 5 years



Surveying will have been featured at least once on a major national television program. Parents will understand the benefits of surveying and encourage their children to undertake tertiary qualifications in surveying.

ACS NSW as the leading business association for surveyors, will have 250 member firms who are enjoying profitable businesses. ACS NSW will continue to be considered the expert in industry and trends which is evidenced by changes in legislation mandating the use of consulting surveyors. The Government defers to us for advice and opinion on all surveying and land matters.

As an Association we will have implemented management and governance best practice enjoying a financial stable position. We will continue to be governed by a dynamic and diverse Board.



Strategic Goals

1. Membership Focus



OBJECTIVE

ACS NSW is dedicated to supporting and growing our membership

ACS NSW will lead by example by being governed and resourced effectively



Action 2020 - 2022

1. Continually review and ensure a more effective membership structure to provide services and benefits to meet the needs of members and their staff.
2. Identify the scope and structure of surveying firms within New South Wales and promote ACS accordingly.
3. Consider additional income streams to support members.
 - Increase sponsorship income.
 - Expand Business Academy.

2. Advocacy & Research

OBJECTIVE



ACS NSW will be the leading voice for the surveying profession with government, stakeholders and the general public

Action 2020 - 2022



1. Policy Development to proactively influence legislation and stakeholder perceptions
 - Stakeholder research into proposed review of the Surveying Act
 - Research into the value surveying has added to the NSW economy
2. Advocacy to preserve the role of consulting surveyors with government and other stakeholders
 - Build and maintain strong relationships with all levels of government
 - Build and maintain strong relationships with key stakeholder organisations connected to surveying
3. Raise the profile of the profession with general public awareness
 - With the general public through social media and other media opportunities.
 - With government - lead interaction with government agencies in a proactive manner.
 - Provide advice and support to government and other in relation to land matters.

3. Business Support

OBJECTIVE



ACS NSW will provide support and training for member firms to ensure thriving businesses

Action 2020 - 2022



1. Develop a training package to support the management and accreditation of a surveying practice
 - Continue the Business Academy and enhance with "advanced" options to meet member needs.
 - Business Summit on Bank Holiday (August).
 - State Conference at Parliament House (May)
 - Leaders Retreat (November).
2. Encourage more Registered Surveyors in NSW.
 - Support Graduates through Registration process.
3. Provide resources for business:
 - Profitability Benchmarking.
 - Succession Planning.
 - Software solutions for accounting, project management, human resources, CRM, rostering, WHS apps, team productivity.
 - Update FeEt and Job analysis worksheet